

April 3, 2020

## Organization Announcement



### Marc Donahue named Vice President of Sales for EFCO

I am excited to announce that Marc Donahue has been promoted to Vice President of Sales for EFCO. Marc brings a tremendous amount of experience and industry knowledge to this role. Marc was most recently the Senior Sales Manager for EFCO's Eastern Region. Twenty-six years ago, Marc founded MJD Associates in Upstate New York, where he and his team were consistently one of the top producing sales agencies for EFCO. In the last year Marc sold MJD. Prior to starting his business, Marc held roles as a project manager and estimator at B&M Glass in Syracuse, New York. Marc's ability to understand our customer needs, build strategic plans, improve sales process, and consistently exceed sales plans will be very beneficial to our team at EFCO.

In his new role, Marc will be responsible for leading and developing EFCO's sales, driving profitable revenue growth and serving as a key contributor to the company's business strategy. He brings a winning attitude and a proven record of developing strong teams, cultivating new business opportunities and creating solutions to meet customers' needs. Please join me in congratulating Marc in his new role.

A handwritten signature in black ink that reads "John Bendt".

John Bendt  
President, EFCO Corporation